

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #52

September 2016

Hello from Hotelstuff and Greenstuff

Who would have thought we would continue to grow for 16 years! Our websites were supposed to be a hobby. But the universe has a way of pulling you in directions, never planned! I think that, because the timing was spot on, our work has evolved from the mere online directories into exhibitions, workshops, conferences, projects, consulting and for me personally, a speaking career. None of these were part of the original plan!

Have a look at the list of new subscribers below - products for every sector - some new and many repeat registrations from suppliers who have supported us, and us them, throughout these 16 years. Dorothy, Tahnya, Sue and Bill, who manage the websites have built strong, friendly relationships with the people in our network and, I reckon, that's what makes the difference. Plus the fact that it seems we have become a household name.

My speaking has taken over my life and I love every minute - have never worked so hard in my life. But it isn't "work". I wake every day, ready to roll. The world is waking up to climate change and to ecocide and to the critical need to make better choices. It is such a joy to talk to people who want to engage and share and to explain to them "why", "what" and "how", so that they leave inspired with ideas, simple solutions, and a smile because I sprinkle my talks with humour to balance the seriousness of the topics.

For our subscribers, remember, Hotelstuff and Greenstuff are promoted at every presentation because this is where the delegates will find the stuff I talk about so that they don't need to reinvent the wheel.

Look at the events I spoke at below. Look at the motley collection of sectors who are finally interested in sustainability. There is hope. Huge hope.

We have some amazing new events and projects lined up for next year. Brand new, ground-breaking concepts. More in the next newsletters.

Thank you to everyone for believing in our work and please remember to tell anyone doing the right things - for the right reasons - that this is the right time to join our network.



Lorraine

Please remember to 'LIKE' both our Facebook pages:



What We've Been Up To

DSTV HOME CHANNEL INTERVIEW

Too much fun! We were interviewed for the episode about "Organic Living". The hour felt like ten minutes. We spoke about getting off the grid, eco-friendly homes, what organic means, recycling and food. Relaxed and excellent content because of the professionalism of Stacey Holland and her team. [See here...](#)



SLOW FOOD - SOWETO EAT IN

A ground-breaking "first" for South Africa. In collaboration with Slow Food, Izindaba Zokudla (check their [website](#)) and the University of Johannesburg, we ran a conference on growing food - anywhere and everywhere - to feed families and the community. Ten chef schools cooked cuts from an Nguni cow "from nose to tail" to include offal. The visitors tasted and voted for the best. Young Soweto "cooks" were given an opportunity to prove to themselves that they were capable of great things. We had music, poetry, talks, local produce stalls and food. Visit the Soweto Theatre. It is incredible. Stunning, state-of-the art architecture and design. What an amazing day. [See here...](#)



SAPICS - SUPPLY CHAIN REGIONAL CONFERENCES

A roadshow (Jhb, Dbn and CT) with SAPICS and talking to Supply Chain Managers on how to tender for, assess and select sustainable, ethical and environmentally friendly products - traced right back from sourcing raw materials, transport, manufacturing, packaging, use and disposal. Very well attended by professionals. Thoroughly enjoyed the event, the delightful organisers and other speakers. [See here...](#)



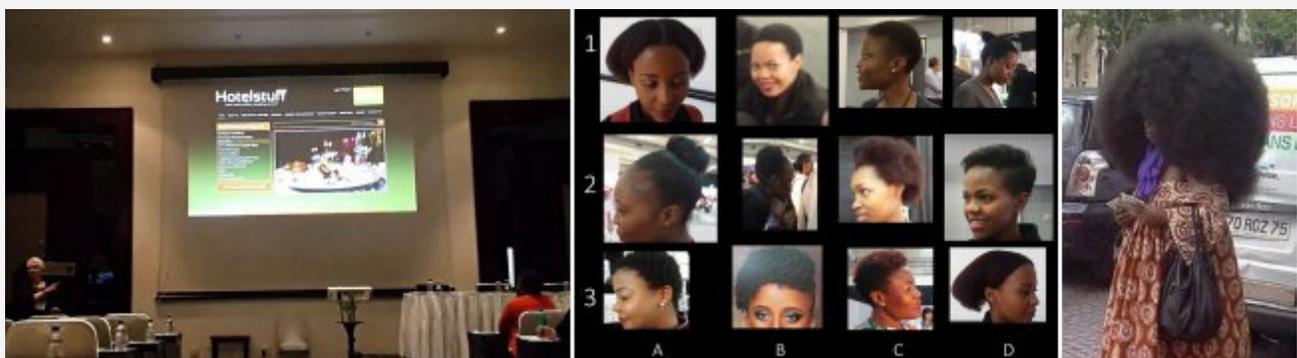
POD HOME AT GARDEN WORLD

The cutest, greenest and everybody said "gotta have one" little pod home. Modular construction, built offsite and erected in a jiffy by Greenpods and Perfect-Places as part of a Tuis/Home Magazine competition at Garden World. Eco-friendly materials and furnished with sustainable products by some of our Hotelstuff/Greenstuff subscribers. The Garden Centre's comfy, warm audience made us so welcome and asked the panel great questions. [See here...](#)



PROFESSIONAL BEAUTY AND SPA CONVENTION

This was a difficult one. I was dreading having to talk to the delegates about the toxins in toiletries and cosmetics. (Bet you didn't know that 80% of toiletries in the USA haven't been tested since 1936). But, I was relieved to learn that most were aware and trying to source organic products. Just for fun, we did an exercise on suitable and not suitable hairstyles for Pretoria High School for Girls (being the news of the day). Seeing as Gallagher Estate was populated with fashionable, modern, beautiful young women, I took pictures in the halls and then asked the delegates to vote. 2D won hands down. [See here...](#)



ALL AFRICA EVENTS CONFEX

A brand new event with opening keynote by Minister Jeffrey Radebe. Cheerful, easy, attentive audience - all specialists in the events industry. Got reassuring feedback and changed many mindsets. Invited to run smaller follow-up sessions. Yippee! [See here...](#)



**Read about Past and Upcoming Events
on our [NEWS page](#)**

New and Repeat Subscribers to our Directories



BARNO

Barno manufactures to specification in genuine leather, synthetic leather (PU) and PVC vinyl such items as Directory of Service folders, Do Not Disturb signs, menus, bill folders, conference blotters, airport collection folders, wine lists, telephone notepad holders, desk blotters, high resolution digitally printed counter mats and banners etc. Enquire about their eco-friendly leather range.



BELGOTEX FLOORS

CUSTOMISED CARPETING FROM BELGOTEX FLOORS - Belgotex Floors' luxurious tufted patterned carpets have graced many international hotels from Antwerp to Australia, New Zealand to Zimbabwe. Featuring the latest international fashion and yarn technology, Belgotex's exclusive Tuftweave programme turns any detailed design into a fine flooring masterpiece. These signature surfaces boast unprecedented colour and pattern definition with over 300 colour combinations, suitable for exclusive establishments from palaces to private clubs. The yarn, made from Stainproof SDX is designed for outstanding performance and durability, able to withstand the rigors of heavy traffic and frequent cleaning, typical of hospitality establishments.



BRANDOVATION

At Corporate Clothes we cover the entire range of corporate wear solutions. A company's corporate identity is a crucial aspect in terms of a professional look. It is simple to get that professional look as well as getting your company's name out there by simply branding your corporate clothing. We supply an extensive range of clothing, uniforms and formal wear to suit your company's professional brand.



COCO LINEN

Coco Linen sources, manufactures and supplies quality linen products to Hotels, Guest Houses, B&B's, Backpackers, School and University Hostels, Hospitals, Retail and Homes. We select only the finest linen and quality materials for ultimate luxury and subscribe only to the highest standards of workmanship and finish.



DISTINCTIVE DESIGNS GROUP

The Distinctive Designs Group offer landscaping services and garden designs that will add an air of magical mystery to your property. From pots and plants (living or silk), to hard and soft landscaping elements, to troughs and enchanted water features and sculptures, to incredible art pieces and benches, we offer it all.



DYNACHEM

Dynachem has partnered with French company HTS Bio in introducing a new eco range of cleaning and maintenance products. All these products are certified with EU Ecolabel or Ecocert accreditation. Dynachem is also a supplier of a range of SABS approved HACCP cleaning products for all kitchen and food processing areas and can supply a full range of cleaning sundry items i.e. Mops/brooms etc. We are your complete one stop supplier for all your cleaning needs.



ECOPACK

EcoPack supplies a new generation of highly versatile food packaging products that are 100% compostable, biodegradable, and derived from annually renewable sources. Formed in response to a growing need for environmentally friendly alternatives to everyday single-use packaging items, EcoPack is committed to provide excellent quality products at competitive prices. Our innovative product range includes compostable cups, plates, bowls, cutlery, containers and other packaging consumables. We continually source new products that meet our standards of quality, compostability and eco-efficiency, and are able to work with our clients to develop unique packaging solutions.





EYAMA CLEANING SERVICES

Eyama Cleaning is based in Gauteng with a focus on heavy duty cleaning of carpets, sofas, mattresses, passages, tiles and windows. We also provide garden services that includes lawn mowing and garden sprucing up. We provide all the special equipment required for completing the task. Call us for an inspection and a quote.



GAUTENG WOODCRAFT

Gauteng Woodcraft cc was established in 1997 and is a manufacturing company that specialises in a wide variety of manufactured solid wood & supawood products. Gauteng Woodcraft manufactures products for major Industries in various sectors such as casinos, hotels, furniture manufacturers, kitchen manufacturers, interior designers, joinery shops and property developers.



GLOBAL BAG AND SPORTSWEAR

South Africa's most trusted and reliable manufacturer & screen printer since 1994. We are a 100% Black small business enterprise in the SMME sector, specialising in the manufacture of custom made screen printed bags, sportswear, folders and PVC welded products. The company's manufacturing capabilities covers a vast range of different applications of PVC which can be welded, stitched or laminated.



GREEN STATIONERY

Green Stationery continues to be the leading supplier of recycled and Eco stationery within South Africa. They carry stock of most of the items on their website, as well as offering consultancy for businesses that want to improve their green credentials and save money. We also supply honey in sachets which are ideal for restaurants, coffee shops and hotels.



GROUNDCOVER LEATHER COMPANY

Groundcover makes fine handcrafted leather footwear and accessories. From small beginnings we have grown into a sensibly sized, sustainable enterprise and have become well known as makers of original, finely handcrafted leather footwear and accessories. Thanks to the quality of our product, the skills and dedication of our artisans, our old-fashioned customer service and our brand's association with 'goodness' in every way.



HEADBOARDS FOR AFRICA

Headboards For Africa is a leading headboard manufacturer with the largest range of affordable, consistently high quality, luxurious upholstered headboards, wall panels and furniture, all of which is fully customisable to your exact specifications and requirements to ensure that your furniture both lives up to and exceeds your expectations. Featuring high quality leather and fabrics. We also offer a personal service to each and every one of our clients. A full reupholstery and sewing services also available.



HEMPORIUM

Hemporium is a South African hemp company that has been actively promoting the use and production of the eco-friendly hemp plant since 1996. Cape Town customers are invited to visit our super NEW SHOWROOM in Westlake Business Park. Our ONLINE SHOP is convenient for all to use, with a fine range of fabrics of various weights, bed linen, brandable promotional clothing, conference bags, soaps, shampoo... too many items to list here so please pay our website or showroom a visit. Hemp is the premier eco-resource and will be a great addition to your green offerings.



INTERMARKET GUEST AMENITIES

Intermarket Guest Amenities has over 30 years' experience in serving the hospitality industry! Our consistent and deliberately excellent service has kept us around this long. Intermarket's friendly reach extends nationwide with a wide range of clients from large hotels to upmarket guesthouses as well as B&B's. Personalise your amenities with your guest house's logo - it's an excellent marketing tool! Add your website, email & contact details to your product will make your guests remember their time spent with you. Intermarket Guest Amenities focusses on creating relationships! We have excellent relationships with our suppliers and we want to constantly create better relationships with you, our wonderful clients. We are Cape Town's #1 manufacturer and supplier of quality guest amenities.



JUSTSHAZ PROFESSIONAL

Justshaz Professional, as a Hotel Amenity Supplier, strives to do the best and pamper the rest with our exclusive Hair and Body Care Range designed for Bed & Breakfasts, Hotels, Lodges and Guesthouses, etc. Each product is designed with the customer in mind as they have a choice of natural ingredients with ultra-modern package designs. We can customise and personalise all of our amenities by designing and producing any shaped bottle with any branding. We also have a "GREEN" products campaign. Justshaz manufactures Shampoos, Conditioners, Shower Gel, Body Lotions, Bubble Baths, Soap, Shower Caps and many more amenities to the client's specifications.



KARCHER

When it comes to quality and technology, we are the leading provider of cleaning systems, cleaning products and services for leisure, households, trade and industry worldwide. Our customers benefit enormously from using our effective, efficient and environmentally friendly cleaning products. We make a noticeable difference in the lives of our customers by providing effective, efficient solutions for everyday cleaning tasks all over the world. We have highly satisfied and enthusiastic customers!



KURGAN KENANI LEATHER

Kurgan Kenani Specialises in leather product manufacture for the hospitality and corporate markets. We are currently offering a huge special on Genuine leather A5 soft or hard cover bound journals. Lined pages. Elastic band closure. Ribbon. Lined pages. Embossed with your company logo. Available in black and oxblood leather. R50 - 90 off the regular price. We have a range of over 300 genuine leather products, from the traditional to the unusual, with all products fully customizable to your exact specifications in wholesale quantities.



L3 MARKETING

L3 Marketing is a specialist supplier of Airlaid Napkins South Africa (and abroad). We are also an experienced procurement company to the hotel and hospitality industries. We supply our range of Fine Dining Airlaid paper napkins (FSC approved) to hotels, restaurants and the hospitality and medical industries. On the procurement side, we source anything and everything from coat hangers, candles, appliances, uniforms and tablecloths to turndown treats, banquet and conferencing amenities and more.



LITTLE GEMS URBAN MICRO FARM

LITTLE GEMS! The next revolution in healthy eating! Fresh quail eggs straight from our urban micro farm, they are great for salads, pickling, gourmet canapés or a snack. Pretty on the outside and delicious on the inside, we think of these delicate little gems as an absolute necessity in the kitchen, and believe you'll agree once you try them.



METAL GRAPHICS

Metal Graphics is a South African manufacturer of aluminium products and specialise in creating dynamic solutions in areas of signage, display, presentation, packaging, storage and promotional gifts. We have many solutions to help you present, sign and brand your information or products and keep your work environment well signed and functional. We offer you a full design consultation, 3D graphic design artwork of proposed designs and pre-production sampling of products custom made to suite your specific requirements.



MOSO AFRICA

MOSO Africa is a subsidiary of MOSO International, world leader in bamboo. We supply top quality bamboo flooring, decking, cladding, boards and panels throughout South Africa and neighbouring countries. With the establishment of MOSO Africa, we are able to serve our customers and professionals like architects and designers, much better. Our MOSO product range is much larger than previously available in South Africa, and meets local needs for better bamboo products.



NUCLAY

Nuclay supplies & installs flexible Clay wall cladding and offers a free consultation and quote. Unfired clay is made from a blend of unfired clay and sands. The most attractive is their functional properties, principally that of breathability and known abilities to regulate relative (RH) humidity. Next to air tightness & embodied energy breathability is possibly the most critical consideration in building design. The Nuclay product range carries a 20 year warranty.



NUDEK

Nudek offer planet friendly outdoor living with Nùdek, a Wood Plastic Composite Decking range of products, produced from natural organic fibres and recycled plastic, creating the next generation of green building products. Naturally beautiful, Valuable & Durable Plastic Wood Decking is 100% Recycled and environmentally friendly. Nudek recycled plastic wood beautifully maintains the aesthetics, utility and general feel of natural timber decking. Our wood decking can enable you to simply beautify your green home or workspace with virtually no further inconvenience.



OMNIBLEND SUPER BLENDERS

OmniBlend blenders are the best performers when it comes to commercial use. It easily handles the most demanding heavy-duty blending chores in a commercial environment. All JTC OmniBlend models use high efficiency 3HP motor that lasts longer and cools more efficiently, with a powerful blending action. The power, efficiency, and the sound reduction enclosure make JTC OmniBlend the brand of choice in South Africa's hospitality industry. It comes with a 7 year warranty and quick and efficient after-sales service.



OZONE SPECIALIST INDUSTRIES

Ozone is a natural very strong disinfectant that will purify, sanitise and deodorise and leave no harmful chemicals or residues. This places it in the limelight to replace chlorine in water and air purification and in sewage treatment. Ozone Specialists (OSI) specialise in water, sewage and air purification plants to afford the Hospitality Industry a cost effective, safe and healthy environment. No smells in the bedroom or kitchen, drinking water par excellence, recycled water and sewage... OSI has it all.



PIONEER PLASTICS

Pioneer Plastics offers an extensive range of top quality products. From storage containers to rainwater harvesting tanks; recycling and compost bins to buckets and laundry trolleys. 'Anything is Possible' is their motto, backed up by first class customer service.



SALUTAIRE HYGIENE & PEST CONTROL

Salutaire was established in 1995 as a Hygiene and Pest Control business. Our core values are dictated by our firm believe that, "services sold, correctly, with honesty, to client's needs, will build a trustworthy long term relationship, suitable for both companies." We offer an integrated Hygiene & Pest Control solution which is tailor made to your specific needs.



SILK BY DESIGN

From modest beginnings in 1998, Silk by Design has grown substantially. In close to two decades of trading, the company blossomed to become South Africa's foremost distributor of quality imported silk flowers, artificial trees and plants, floral containers, glass vases and accessories. Silk by Design is now a proud member of the Bidvest Group, and boasts an impressive client list, with significant export business to the UK, Australasia and Europe.



SMART ASH

Smart Ash has been established to produce, deploy and service an innovative product that will have a positive impact on your environment. An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you and which can double as advertising space or be purely decorative in appearance. Many attractive finishes available.



SOLUCARE

SoluCare supplies a unique 'Revolutionary New Soluble Cleaning Sachet' solution in a powder form, which dissolves instantly in water and delivers exactly what is required for every application. We will make cleaning simple for you. Our products are environmentally friendly, as well as colour coded for easy identification. We also offer a range of HACCP Brushware, Paper products and cleaning accessories.



SYCOL PLASTICS

We are a family run business since 1987 who pride ourselves in what we do... manufacturing, and servicing our customers. A wide variety of machines equips us to handle most jobs. Our core business is Custom Injection Moulding and some of our own products include Decking Clips, Preservative Inserts, Swizzle Sticks, African Hair Combs and more.



THE BESPOKE AMENITIES CO

The Bespoke Amenities Co is a proudly South African manufacturer of the highest quality hotel amenities, soap and slippers. We have quickly become one of the preferred amenities suppliers to large hotel groups, where we are privileged to list groups like Legacy Hotels & Resorts and City Lodge. At the same time we cater for smaller establishments and guest houses, through our small pack sizes and our guest house packs we have something for everyone. Visit our website to view our products and shop online or drop us a mail and we'll contact you.



UNIVERSAL PAPER & PLASTICS

Universal Paper & Plastics, together with its subsidiaries manufactures and markets household tissue paper products to both the retail consumer market and away-from-home market. This family-owned business was started in 1950, and has been supplying South Africans with high quality tissue products for more than 60 years. The business has changed dramatically since its inception, and today the focus is on printed serviettes and napkins, bathroom tissue and household towels.



UNSGAARD & SAMSON

Unsgaard and Samson have established a long tradition of quality products and service in the food packaging industry. We supply products to all the main industries that incorporate food production and packaging, namely: Agriculture, Meat retail and production, Bakeries, Hospitality and Hotels, fish packers, consumer products. We supply a wide variety of branded products used in guest houses, hotels, lodges, and restaurants which include Like-Linen Serviettes, Shoe Mitts, Face Cloths (disposable), Airline & Coach Headrest Covers, Tea Tray Liners, Dustbin Blotters and Butter Dish Covers.



VIETCOFFEESA

VietCoffeeSA imports carefully selected Vietnamese Coffee with a unique flamboyant flavour that is truly unforgettable - providing the catering & hospitality industries, as well as coffee aficionados, with the finest whole beans and pure grounds Vietnam can offer. VietCoffeeSA has establish itself as the company that imports the best quality Vietnamese coffee. ONLINE SHOP now available on our website.



WARISAN

Warisan's latest outdoor furniture collection offers a wide selection of materials including teak, aluminium, synthetic fibres and sling. To ensure our products will be enjoyed for many years we only select the highest quality outdoor performance materials. Fabrics are Sunbrella fabrics that are UV and fade resistant, breathable and mildew resistant. Cushions are manufactured using quick dry foam with large open pores allowing water to drain and air to circulate freely. All teak timber originates from sustainable certified plantations owned by the Indonesian Government.



WOODENWAYS LUXURY FURNITURE

We offer complete furniture solutions to major hotel groups, boutique hotels, lodges and guesthouses. We support local and international decorators and architects. Our range of products include furniture for bedrooms, dining rooms, foyers, business centres, bars, lounges and outdoor patios, decks or swimming pool areas. We manufacture our own tables, chairs, display cabinets, bookshelves, TV units, coffee and side tables, office furniture, occasional chairs, recliners, sofas and couches (all in genuine leather or fabric).



WOODLAM.INTERZIGN

Woodlam and Interzign have joined forces and continue offering chair components to the office and hospitality industries as well as finished bentwood chairs for the restaurant industry. They maintain an extremely high local content in their products and that policy has ensured a place in the ranks of Proudly South African businesses. In addition to a wide range of standard items, they are able to custom make certain chair designs (subject to minimum quantities).

Read some of our [Previous Newsletters](#)
to see what we've been involved in

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

