

Hello from Hotelstuff

It is no longer the "cobra in the lobby". The cobra is in your living room. We are seeing the devastation of Climate Change now.

Tourism is highly vulnerable. Extreme weather, droughts, fires, floods, food and water shortages are already a reality; more delayed flights and bad roads. Beaches, our wildlife and winelands will be affected. In fact, some famous coastal resorts can no longer get insurance.

Lorraine was very privileged to be invited to complete the Climate Reality Training Programme with Mr Al Gore last month. Whether a natural phenomenon or caused by man, we have the latest proof, statistics and opinions - all confirmed a few days later by the report from the International Governmental Panel on Climate Change.

Africa is not responsible, but Africa will suffer the most. It is too late to reverse the change. Africa must prepare and adapt. That means you and me.

Lorraine is running workshops on "Climate Change Effects on Tourism and Agriculture - Preparedness and Adaptation". This goes hand in hand with her regular "Responsible Tourism and Green Hospitality" seminars. Let us know if you'd like to know more.

And now... the good news...



Lorraine Jenks

What We've Been Up To

CAPE WINELANDS WORKSHOP - Climate Change Preparedness for Agriculture and Tourism

Our best workshop ever. Many owners and top management from South Africa's leading wine estates attended our workshop in Franschhoek. In collaboration with Eskom, we spoke on climate change and sustainability for agriculture and hospitality with 100 attendees in the lovely Backsberg Conference Centre.



HOEDSPRUIT WORKSHOP - Climate Change and Sustainable Hospitality

Notwithstanding the atrocious weather, a large group of regional game lodges, hotels and San Parks managers found their way through floods and potholes to our Hoedspruit workshop which we held on the beautiful Amafu Lodge. The sense of survival and camaraderie resulted in a delightfully animated workshop.



CLIMATE REALITY PROJECT LEADERS - Training in Sandton

Ex US Vice President, Al Gore, of "An Inconvenient Truth" movie fame, held a gruelling three day workshop at the Sandton Convention Centre. 900 environmentalists from 67 countries gathered to be trained by Mr Gore himself. I have followed his journey since my days in California when I worked with the EPA (Environmental Protection Agency) in the 1970s. That is 40 long years of activism. The world is waking up. There is much work to do.



MEETINGS AFRICA - Stand Judging

We were invited to be one of the judges for the greenest stand at Meetings Africa. This was our first serious look at how "greening" is understood by stand builders. Well, it isn't. Not by a very long shot!



SUSTAIN AND BUILD AFRICA - Green Procurement

"Sustainable Procurement and Tendering" aimed at professionals, but attended by a good cross section of exhibitors and buyers.

If you would like to see some previous newsletters about what we do, [please click here](#)

Upcoming Events

TOURISM INDABA - 10 to 12 May - Durban Convention Centre

Come to our breakaway workshop on "Effect of Climate Change on Tourism - Adapt and Prepare" and "Sustainable Green Hospitality" in collaboration with Eskom on Monday, 12th May 2014. To RSVP or for more information contact workshops@hotelstuff.co.za. **Booking is essential.** Then visit our stand ICCR3.



HOSTEX CAPE - 21 to 24 May - Cape Town Int'l Convention Centre

Our customary networking and "reunion" with buyers and suppliers for the past 13 years. Come and chat to us at our stand E7 in hall 3.



FOOD HOSPITALITY WORLD - 26 to 28 May - Cape Town Int'l Convention Centre

The first truly international hospitality show in South Africa. Supplier's chance to go global. Lorraine is giving a talk on Responsible and Sustainable Hospitality. Visit us at our stand C4 in hall 1.



WEST AFRICA HOSPITALITY AND FOODBIZ - 9 to 11 September - Ghana

Hotelstuff/Greenstuff will be introducing our subscribers to West Africa. Begin planning to join us at this groundbreaking event. We are organising a one-day conference on behalf of Exhibition Management Services and will have our own pavilion to showcase South African suppliers. It is an international event supported by the Ghana Tourism Authority and a collaboration of four different fields in the hospitality industry. Diarise the dates. Watch this space.



New and Repeat Subscribers to our Directories



ANNMACK DISTRIBUTORS

If you're looking for natural, Earth-friendly products for the home or hospitality industry, you've come to the right place! At AnnMack we pride ourselves on supporting local manufacturers who produce high-quality products made from natural materials that are well-designed and well-crafted for lasting value. Not only can you expect superior products - but products that are produced with care and 'a conscience' - mindful of customers' expectations but also the delicate balance of our beautiful world.



BEAUTY FIRES

Beauty Fires offers the hospitality industry flexibility with tailor made solutions to ensure their fireplaces are as unique as they are. We offer the largest range of wood, gas and biofuel fireplaces in South Africa and are the preferred supplier to the hospitality industry. Our collection includes the world's foremost fireplace designers as well as our own custom made pieces.



DYNACHEM

Dynachem has partnered with French company HTS Bio in introducing a new eco range of cleaning and maintenance products. HTS BIO, research laboratory in environmental biotechnology, offers a complete and perfectly mastered solution. By using its own carefully selected bacterial strains (over 150 strains), HTS BIO completely controls production and masters technical and scientific approaches of all commercialized applications and processes. All these products are certified with EU Ecolabel or Ecocert accreditation.



GREEN STATIONERY

Green Stationery has a new product available namely honey sachets. This is 100% South African pure Bushveld honey which is not irradiated or heated and it comes in 8g sachets, which give the restaurant/coffee shop owner complete control over how much the customer uses. It looks more professional & is more hygienic than a squeeze bottle. It eliminates waste and saves on consumable operating costs.



HOT CHERRY

Hot Cherry is a company born out of a passion for stylish and impressive-yet-practical interiors with a primary focus being the creation of uniquely inviting spaces. They are great promoters of the concept of affordable interior design and believe that a little originality and flair goes a long way to achieving irresistible interiors, without necessarily breaking the bank. Regardless of project size or budget, they take any project from concept to final completion - including all phases of architectural and interior design for new builds and refurbishments alike.



HOTEL AMENITIES SUPPLIERS

With the recent acquisition of Bronwyn Olivier to Hotel Amenities Suppliers, we are undergoing exciting new changes, please keep your eyes and ears open for upcoming product launches and specials. First in line, Contrasts! For any enquiries regarding this new range and amenities or accessory needs, please contact Michelle or Natasha.



INTERZIGN

Interzign is a family owned business, offering everything from chair components for the office and hospitality industries to finished bentwood chairs for the restaurant industry. Interzign has the design capability to custom design chairs for the above industries. Interzign products, whether a component or a restaurant chair, can be seen in offices, hospital waiting rooms, auditoriums, homes and restaurants all over the country.



KURGAN KENANI LEATHER

Are you looking for Genuine leather menu covers, wine lists, room folders, as well as world class corporate gifts, all embossed in house with your establishment's logo? Kurgan Kenani was established in 1928 and has over eighty years of leather product manufacturing experience. Products are factory direct, so prices are exceptionally competitive. Kurgan Kenani Leather can customise products exactly to your requirements, with relatively low minimums for customised designs. Kurgan Kenani is one of the leading small leather goods manufacturers in South Africa, so you are assured of excellent quality, and world class design and finish. Showrooms in Cape Town and Johannesburg.



LEAD LAUNDRY & CATERING

LEAD Laundry and Catering (Pty) Ltd is the foremost supplier of laundry equipment in southern Africa, representing world leading brands that include Speed Queen, Girbau, Jensen, Ipson. LEAD also represents leading European brands Fagor in the industrial catering equipment sector, and Ilsa in the arena of Dry Cleaning equipment. LEAD's products range from those used in coin-operated laundries to tunnel washers in industrial laundries, as well as covering the equipment needs of the smallest bars and cafeterias to the largest industrial kitchens imaginable. LEAD's brands are backed by the most comprehensive after-sales service available anywhere in Africa.



MINTED GINGER

Having established ourselves as a leading supplier to Executive chefs and staff at top notch establishments such as the Mount Nelson Hotel, Rust en Vrede, Terroir and Big Sky Lodges to name a few, we are one of the first design houses in South Africa to incorporate hemp into our Hospitality range. Hemp is an excellent ecological alternative to environmentally destructive non-organic cotton cultivation. It has excellent isolative and conductive qualities so it is warm in cool weather and cool in hot conditions. Hemp is anti-bacterial, durable and resistant to degradation from mould, bacteria, salt water, sunlight, abrasion and chemicals, making it a perfect and practical addition to our range of uniforms for Kitchen and front of house. Our current Special on our hemp range is a 15% discount for orders for Hotelstuff Clients which runs between 1st May till the end of June.



NIFTY NAPKINS

Nifty Napkins supplies the following items to the Hotel & Hospitality Industry: Linen Table Cloths, Linen Napkins, Chair back covers, Runners, Serviettes printed and foiled, all Coasters from beer mat to coffee filter papers to name a few. Some of our current customers are Southern Sun Hotel Group, Legacy Hotels and Tsogo Sun just to name a few. We strive for quality, service and price and for this reason we chose that as our company motto and pride ourselves on this standard. Please feel free to contact us or have a look at our products on our website.



PESCATECH

Established in 1995, Pescatech is a leading distributor of HACCP approved colour coded brushware to the food & beverage processing industry in South Africa. Pescatech keeps up with international trends and brings the latest products to South African companies to revolutionize cleaning processes and hygiene in factories, quick service restaurants, hotels and washrooms. Pescatech proudly offers hygienic eco wise products to hospitality industry.



PEWTER BOUTIQUE

Relief, Embossing, Modelling or Repoussé is the art of impressing or engraving designs onto a thin sheet of metal to create a design with a few basic tools and material. By using these techniques, they enrich projects with volume, movement and texture. A myriad of articles can be transformed into something that is unique and beautiful. Pewter Boutique will do commissions, gifts of all nature or something simple, as to add a touch of elegance to any space. They operate nationwide and will do shipping for orders from abroad.



THE BESPOKE AMENITIES COMPANY

The Bespoke Amenities Co is a South African manufacturer of hotel amenities and hotel slippers. Our product offering caters for everyone - from custom ranges for large groups to guest house packs for smaller clients. Visit our website to view our products and shop online.

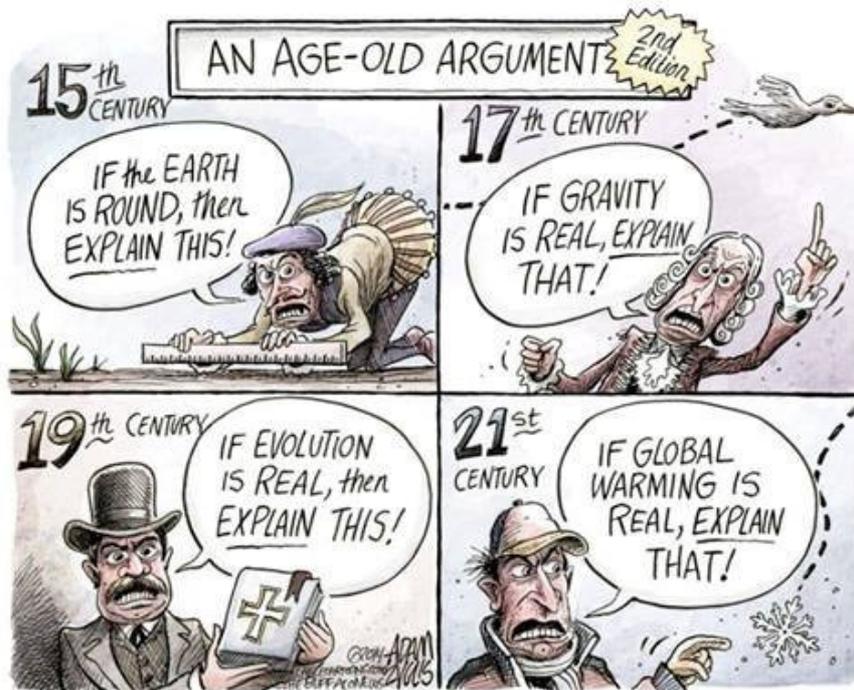


THE SILVER FLAIR

The Silver Flair is highly experienced in the hospitality industry supplying many innovative, hard-to-find and problem solving products. They are able to assist with the smallest order and nothing is ever too big. Any product they do not have, they will source for you. Choose from a wide range of products, namely: Bathroom Amenities, Guest Eats, Beverages, Electrical Equipment, Towels and Linen, etc. The Silver Flair is also able to offer custom made products whereby they use local labour and source local raw material to make your requested item.

Trivia - Complete and utter Trivia

The IF Factor



Climate Change Effects on Politics & Recreation



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on sustainable and responsible hospitality, in partnership with Eskom, who promote their energy solutions. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

Awards

2013 Special Award Winner
Eskom ETA Award
Energy Efficiency Awareness



2013 1st Runner Up
SAEE Award
Patron of the Year



2013 2nd Place
Enviropaedia Ecologic Award
Eco Warrior



2011 Winner EXSA
Best Green Indoor Pavilion
Hostex Johannesburg



2011 Winner
Imvelo Responsible Tourism
Chairman's Award



2010 Winner
Best Overall Stand
Decorex Johannesburg



2010 Winner
Excellence award
Decorex Cape Town



For more information please visit www.hotelstuff.co.za and www.greenstuff.co.za;
drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.



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