

# Hotelstuff / Greenstuff Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #47

June 2015

## Hello from Hotelstuff

You are what you eat - but - you are also what your food eats!

There has been a rapid awakening in South Africa around sustainable food and catering. We are becoming acutely aware of where our food comes from, how it is grown, how the animals are treated, how our soil, water and biodiversity are affected and how the food is finally processed and presented. What are we going to say to our grandchildren one day when they say "You knew what was happening. Why didn't you do something?"

The Hotelstuff/Greenstuff team and Lorraine have found ourselves involved in an increasing number of events that focus on food.

Whenever we think we have a couple of quiet weeks ahead, stuff happens!

What an incredible story Dorothy, Sue, Tahnya, Bill and I have to tell. Who would have thought we would be doing all this? Success stories that made preparing the TEDx talk "Guru Girls have Guts", a breeze. We are blessed by being surrounded with loyal supporters, suppliers, associations and colleagues and, of course, the Greenies... because Greenies rock.



Lorraine

Please remember to 'LIKE' our Facebook pages:



## What We've Been Up To

### FOOD FOR THOUGHT

This was a first for South Africa; a brand new conference about responsible food and an extension of the popular annual Food and Wine Show at the CTICC. Two full days of presentations and panel discussions featuring amongst others, Prof. Tim Noakes, some of our top organic farmers, journalists, chefs, ethical food retailers, and sustainability experts. Lorraine was invited to sit on three of the panels: Where our food comes from, supply chain management, and how to get the message out into the industry. This was a ground-breaking event that set an extraordinarily high standard.



## SLOW FOOD and SLOW MEAT

Slow Food is an international movement that identifies and protects indigenous, heritage, and heirloom foods and traditional ways of growing and preparing these. A couple of weeks ago, we launched Slow Meat at the Cradle of Humankind. A group of top Jo'burg chefs prepared free range, grass fed or veld raised beef for visitors to taste: one standard and one offal dish. What a splendid day, with cheerful chefs cooking on fires under the trees and like-minded "foodies" tasting, chatting and loving every minute.



## TEDX WOMEN

Lorraine was surprised and thrilled to bits to be invited to give a TEDx talk as part of the international, live TEDWomen event - a talk on how she finally "seduced" her audiences to buy into her message of green and sustainable lifestyle, business and agriculture. Because everyone relates to the basic need for food, Lorraine used food to illustrate the three stories in her talk. This will be available on YouTube soon.



## WTM - WORLD TRAVEL MARKET

This was Cape Town's newest travel buying expo and conference with a different approach to Tourism Indaba in Durban. We loved it. Busy, organised, efficient and less ostentatious. Lorraine gave a presentation on "Fifty Shades of Green" - Fifty ways to green tourism and hospitality with pictures and humour.



## HOSTEX

We had our traditional stand and for the 10th year, immersed ourselves in catching up with old friends, news and gossip and meeting new suppliers and making new friends. Next year Hostex is moving to Gallager Estate in Midrand.



## Upcoming Events

### SUSTAINABLE AND ETHICAL FOOD AND CATERING

We're hoping to share all the information about sustainable food and beverages, hear what your thoughts are and debate solutions. We will address all aspects of food challenges and consider the latest solutions and international trends. Your family, colleagues and customers are becoming increasingly well informed and are beginning to demand conscious and responsible eating and drinking experiences. Details will be shared with you shortly.

The poster features the title "Sustainable and Ethical Food and Catering Seminar" at the top. Below the title are logos for Hotelstuff / Greenstuff, Braeside, blubird Wholefood Market, Event Greening Forum, Slow Food, and Slow Meat South Africa.

Read some of our [previous newsletters](#) to see what we've been involved in

## New and Repeat Subscribers to our Directories



### ALEX MURRAY METAL SYSTEMS (AMMS)

Alex Murray Metal Systems (AMMS) are leaders in Kitchen Extraction Systems which eliminates grease in the ducting and greatly reduces odours and fire risks. They are licenced manufacturers of all Halton extraction products including the revolutionary new Capture Jet™, Capture Ray hood and Capture Ray Ultra Violet systems. They offer a complete design, manufacture and installation service with a 24 hour back up in all major provinces.



### ANNMACK DISTRIBUTORS

If you're looking for natural, Earth-friendly products for the home or hospitality industry, you've come to the right place! At AnnMack we pride ourselves on supporting local manufacturers who produce high-quality products made from natural materials that are well-designed and well-crafted for lasting value. Not only can you expect superior products - but products that are produced with care and 'a conscience' - mindful of customers' expectations but also the delicate balance of our beautiful world.



### ANRAY MANUFACTURING

Anray Manufacturers is one of the largest Cast Aluminium Garden Furniture Manufacturers in South Africa. With well over 20 years of experience, our service is guaranteed. Anray Manufacturers manufactures cast aluminium garden furniture and parts that are custom to your business or personal requirements. Contact us and we will do our utmost to cover your needs.



### **B&C AGRICULTURAL TRADING**

B&C Agricultural Trading delivers unlimited creative, but practical options to cater for all your branded as well as unbranded packaging requirements. We supply amongst other things a generic brand of Coffee, Creamer and Sugar Sachets to suit discerning customer requirements. With a proven track record in the Packaging Industry, B&C guarantees an attention to detail with a focus on innovation & delivery. Suitable for the Catering, Hospitality and Food-service Industry.



### **BEAUTY FIRES**

Beauty Fires was established in 2007, growing from a small, custom manufacturing company to one of the largest fireplace manufacturing companies in South Africa. The company provides a single distribution point for a wide variety of the best quality fireplace brands from around the world, offering an extensive range of models and designs. It also manufactures its own ranges locally, and is able to custom create fireplaces to suit customers' specific requirements.



### **BIDVEST STEINER**

Bidvest Steiner prides itself on providing quality hygiene solutions to a wide spectrum of businesses. With a National footprint of 29 branches, we can provide quality services across both South Africa and neighbouring countries. Services offered are Office Hygiene Solutions, Deep Cleaning Services, Pest Control, Hygiene Consumables.



### **BLENDWELL CHEMICALS**

We have been manufacturing cleaning products for 25 years. This experience has allowed us to develop specialised ranges of cleaning products like our H-range which is a HACCP compliant, food-safe range of cleaners. We are able to offer a full-service HACCP package which includes free-on-loan equipment, cleaning schedules, wall charts, agar paddle tests, training and audits. We also have traditional cleaning products and eco-friendly cleaners. We make cleaning easy!



### **CAVELLI LINEN**

Our customers delight in our comprehensive range of top quality bed linen, curtains, duvet covers, pillows, towels (appointed agents of both Glodina and Nortex ranges) and our vast selection of related accessories. We also have a wonderful range of curtains, voiles and mosquito nets, which include luxurious Damask and Jacquard fabrics, both imported and local. In addition we offer promotional merchandising and specialise in tailoring customised promotional and gifting items.



### **CHOCOLATE TIME**

Chocolate Time is much more than an ordinary chocolatier. Based in Cape Town, their chocolate factory creates personalised chocolates made in strict accordance with their client's requirements, using Lindt, Belgian and sugar-free chocolate. Chocolate Time can transform your idea into personalised chocolates. Chocolate Time supply many hotels, B&B's and guest lodges all over the world. Courtesy hotel and pillow chocolates make for a warm (and tasty) welcome to your accommodation and shows how much you care.



### **CONNOISSEUR HOSPITALITY SUPPLIES**

Suppliers of exclusive and distinct hospitality products, Connoisseur Hospitality Supplies has developed itself as a 'one-stop shop' in the hospitality industry. The range of operating equipment available is very extensive. All areas of the hotel are covered: bathrooms, bedrooms, front office (lobby), and back of house. Personalized guest amenities are designed and supplied to any chosen style, as well as guestroom and public area furniture.



### **ECLIPSE FURNITURE**

We would like to thank Eclipse Furniture for supplying us with beautiful furniture for our stands at Hostex and World Travel Market. Eclipse is one of South Africa's foremost specialists in the wholesale of contemporary furniture and hardware supplies including the world renowned Blum products.



### **ENVIROMALL**

Enviromall provides beautiful, eco-friendly food packaging made from 100% organic materials, which safely decompose within 30-90 days. We stand for top quality packaging produced in ways that do no harm to people, animals or nature during their production, use, or after their use. We care about our planet, and we do business with integrity. Moreover, our products look great, and they preserve your foods in just the condition you hope for your customers to find it.



### **GEBERIT SOUTHERN AFRICA**

From a family-run business to a public Company, Geberit has been on the move for almost 140 years. It was in 1905 when Albert Emil Geberit succeeded in producing the first wooden flushing cistern that was lined with lead and equipped with leaden fittings, called the Phoenix. Since then, the Geberit brothers developed the company and their products step by step with their pragmatic, down-to-earth attitude, to where we are today. Geberit's success story has been shaped as much by outstanding personalities as by innovation, know-how, reliability, sustainability and dedication to improving quality of life – values we will continue to ascribe to going forward. In celebration of our proud Swiss heritage, enter our easy online competition and stand a chance to win a trip for two to Switzerland! [www.geberit.co.za/simplyswiss](http://www.geberit.co.za/simplyswiss)



### GREEN COIL

Green Coil Mattresses are luxury crafted, using only the latest in innovation and technology. Pocket Spring Systems, Memory Foam and Latex Foam comfort layers offer pressure point relief and incredible durability. All our beds are quilted with a WOOL comfort layer and treated with ARGENTUM + fabric treatment. Our Viscose fabrics are comfortable and very soft on the skin, due to a highly effective moisture management system and innovative antibacterial finish based on silver ions. Your Mattress will stay cool, fresh and dry during your sleep.



### HOTEL AMENITIES SUPPLIERS

Hotel Amenities Suppliers have successfully supplied clients with an extensive range of Amenities and Accessories for more than 18 years and can accommodate your needs no matter your size. We have taken on and maintained large groups such as the Protea Group, Southern Sun and Garden Court which is testament enough in itself to our capabilities. What makes Hotel Amenities Suppliers unique is our efforts to not overlook the smaller establishments, providing them with the same level of service that the bigger groups demand.



### HOTELTRONIX

Hoteltronix was established to meet the growing demand for the supply of professional services and equipment to the Hospitality Industry with the focus on enhancing guest experience through quality products. Core products are hotel electronic locks, hotel electronic safes, hotel minibar fridges, guest room amenities, room service equipment, restaurant equipment and conferencing equipment.



### INSITU CURTAINS AND CLEANING

Insitu Curtains and Cleaning have been making bespoke curtains for 15 years to the hospitality and domestic industry. We also offer a one stop on-site curtain and soft finishes cleaning service. Our process is a fabric friendly process which will not shrink or damage your delicate finishes. With over 15 years in the Curtain making and cleaning industry, we have the experience and knowledge to offer you the best solution for your environment.



### KURGAN KENANI LEATHER

Are you looking for Genuine leather menu covers, wine lists, room folders, as well as world class corporate gifts, all embossed in house with your establishment's logo? Kurgan Kenani was established in 1928 and has over eighty years of leather product manufacturing experience. Products are factory direct, so prices are exceptionally competitive. We can customise products exactly to your requirements, with relatively low minimums for customised designs. Kurgan Kenani is one of the leading small leather goods manufacturers in South Africa, so you are assured of excellent quality and world class design and finish. Showrooms in Cape Town and Johannesburg. Kurgan Kenani is a BEE level 1 rated supplier.



### METAL GRAPHICS

Metal Graphics is a South African manufacturer of aluminium products and specialise in creating dynamic solutions in areas of signage, display, presentation, packaging, storage and promotional gifts. We have many solutions to help you present, sign and brand your information or products and keep your work environment well signed and functional. We offer you a full design consultation, 3D graphic design artwork of proposed designs and pre-production sampling of products custom made to suite your specific requirements.



### NGWENYA GLASS

100% RECYCLED GLASSWARE! These beautiful products, which include a range of tableware, drinking glasses, vases, jugs and ornamental African animals, are all handmade from recycled glass. Since 1987, Ngwenya Glass has been making glassware in Swaziland from 100% recycled glass. Building upon a reputation of quality, functionality, beauty & of being environmentally aware. Ngwenya Glassware is found all over the world and in countless establishments, including Londolozzi Game Reserves, CC Africa, Southern Sun.



### NIFTY NAPKINS

Nifty Napkins supplies the following items to the Hotel & Hospitality Industry: Linen Table Cloths, Linen Napkins, Chair back covers, Runners, Serviettes printed and foiled, all Coasters from beer mat to coffee filter papers to name a few. Some of our current customers are Southern Sun Hotel Group, Legacy Hotels and Tsogo Sun just to name a few. We strive for quality, service and price and for this reason we chose that as our company motto and pride ourselves on this standard. Please feel free to contact us or have a look at our products on our website.



### ORANGE TREE FURNITURE

Orange Tree Furniture manufactures timeless, luxury, handcrafted, solid wood furniture. Each piece is handcrafted and a truly South African product. The wood is an excellent hardwood and in its raw state, reflects the character of its fruit bearing phase. Historically, non-productive citrus trees were uprooted and discarded. Orange Tree Furniture recycles this beautiful wood.



### SIMO'S COFFEE

Simo's coffee roastery is a boutique roastery in The Willows Pretoria. We strive to produce the finest and freshest coffee possible and excellent service. Try our full range of 100% Coffee blends and Single origins available in beans or ground coffee. All coffee is roasted to order and delivered direct from the roaster to the customer. We cater for coffee shops, restaurants, guesthouses or ANY coffee lover. Do not go anywhere without Simo's Coffee. Try our new single serve filter coffee in a cup. Minimise waste, clutter and mess. Just boiling water and a cup. Take life one cup at a time.



### SPECIFURN CONTRACT FURNITURE

Specifurn Contract Furniture specialises in supplying the hospitality and training industries with all their banqueting and conferencing table and chair requirements. We offer solutions by supplying budget and "blow the budget" products as well as restaurant and dining tables and chairs, aluminium products, barstools, couches, lockers and canteen furniture. Our services include refurbishing banqueting and conferencing tables and chairs.



### SWEET NOTHINGS

Sweet Nothings provides the tasty natural sweetener, Xylitol - the safe, healthy alternative to sugar and sweeteners. It is a natural product manufactured in our bodies daily and found in a wide variety of fruit and vegetables. Xylitol has none of the negative side effects of some non-nutritive sweeteners but in fact promotes health. Xylitol can prevent tooth decay, helps strengthen bones and is suitable for diabetics as well as children.



### TARIFOLD

Tarifold wall and desk organizers enable you to get organized fast, to stay efficient and productive, and keep reference information instantly visible. With Tarifold's great products, you can clean up your work area and maximize your productivity. You will find the Tarifold system invaluable in so many places - to organize, protect, display & store. Information visible where you need it when you need it.



### THE BESPOKE AMENITIES CO.

The Bespoke Amenities Co. is a proudly South African manufacturer of the highest quality hotel amenities, soap and slippers. We have created over 90 jobs for South Africans in the last 2 years and are aiming to create more in the near future as we continue to grow. Visit our website to view our products and shop online or drop us a mail and we'll contact you.



### THE SILVER FLAIR

We are highly experienced in the hospitality industry with our Director having worked in the industry for many years. The Silver Flair understands our clients' needs. The Silver Flair specialises in supplying: Hotels, B&B's, Game Lodges, Guesthouses, Restaurants, Conference Venues, Corporates, Schools as well as private households. Choose from a wide range of products, namely: Bathroom Amenities, Guest Eats, Beverages, Electrical Equipment, Towels and Linen, Wooden Products, Mini Kettles... just to name a few.



### TMC HOSPITALITY SOLUTIONS

At TMC Hotel solutions, combined with our local brands and over 24 international brands, we strive to provide products to support and complement services to guests throughout their stay in the African Hotel Industry with Premium Branded Toiletries, Innovative Brands, Customisation Capabilities, Complimentary Accessories and Guestroom Supplies.



### WIESENHOF COFFEES

Wiesenhof Coffee Roastery is the proud roaster and supplier of all coffee products and coffee equipment used within the Wiesenhof franchise and Dulce Café coffee shops. In addition to our franchise coffee shops, we are a proud supplier of coffee and coffee related products to numerous hotels, guest houses, lodges, coffee shops, restaurants, corporate offices, retail outlets and large corporate organisations.



### ZAF DISTRIBUTORS

ZAF Distributors CC have been supplying table linen, chair covers, curtaining and accessories to the hospitality and conferencing industry since 2004 and continuous to grow by bringing innovative ideas and keeping up with the latest trends. Our aim is to be a reliable, efficient and affordable source of linen and accessories without compromising on quality, providing product knowledge and customer service. With a wide range of cloths in well over 200 different fabrics, a variety of sizes, colours and textures, we can cater for any style and budget using only the finest imported materials and the latest patterns and designs.

## Trivia - Complete and utter Trivia

### WINTER BRAAI

Rather fancy this idea for a winter braai in SA, but dread the thought for summer!





## Who are we?

**Hotelstuff:** Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

**Greenstuff:** Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

**Quick & Simple:** No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

**Virtual Helpdesk:** As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

**Conference & Event Stuff (Eco) Directory:** We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

**Green Hospitality Consulting:** If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

**Speaking:** Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

**Workshops:** Hotelstuff/Greenstuff is running nationwide workshops on sustainable and responsible hospitality, in partnership with Eskom, who promote their energy solutions. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

**Awards:** Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the rewards here.](#)

2014 Winner  
**Bronze Award**  
Inspire Trade Expo



2013 Special Award Winner  
**Energy Efficiency Awareness**  
Eskom ETA Award



2013 1<sup>st</sup> Runner Up  
**Patron of the Year**  
SAEE Award



2013 2<sup>nd</sup> Place  
**Eco Warrior**  
Enviropaedia Ecologic Award



2011 Winner EXSA  
**Best Green Indoor Pavilion**  
Hostex Johannesburg



2011 Winner  
**Chairman's Award**  
Invvelo Responsible Tourism



2010 Winner  
**Best Overall Stand**  
Decorex Johannesburg



2010 Winner  
**Excellence Award**  
Decorex Cape Town



For more information please visit [www.hotelstuff.co.za](http://www.hotelstuff.co.za) and [www.greenstuff.co.za](http://www.greenstuff.co.za);  
drop us a line at [info@hotelstuff.co.za](mailto:info@hotelstuff.co.za) or call us on 0860 272 272.

