

Hello from Hotelstuff

Dunno about you, but we haven't had winter. Nada. Jo'burg is still warm and bright and I'm miffed that I can't wear my new half-price designer coat.

"Coatless citizens pluck pansies and pussy willows at New Haven, Connecticut."

"Cleveland schoolboys go swimming in Lake Erie with temperature at 70deg."

"A maximum temperature of 77deg yesterday, 2deg higher than a 60-year January record".

World Weather Report, USA, January 1932

Whether you're an Al Gore groupie or not, call it what you may - global warming, ozone depletion, green house gas, climate change, extreme weather - I was worried. So I Googled "warmest winters" and notwithstanding the history above, am still worried.

ELEVEN MORE SLEEPS

...and I'm off for my first real holiday in five years. An eleven day train trip and side tours up to Dar es Salaam, then some scouting around bucket list destinations in East Africa. So excited, I could platz!



Lorraine Jenks

What We've Been Up To

IMVELO AWARDS (now part of the Department of Tourism's new Lilizela Awards)

These are some of the judges we nominated for this year's FEDHASA Imvelo Awards

- Jeunesse Park - Food and Trees for Africa
- Erwin van der Weerd - Perfect Places
- Kinesh Chetty - Greener Future
- Allison McDonald - Ireland Davenport
- Me - not judging, but co-ordinating the process (and next year, refining the categories and criteria)
- The others on this link: <http://www.lilizela.co.za/judges/judges/>



Imvelo Awards

We got almost double the entries this year, because we have created separate categories for small establishments and removed the necessity for formal certification- fairer all round. Entries are in and the judging has begun.

GREENEST EVENT

Hotelstuff/Greenstuff helped with publicity and had a stand. The conference was, as usual, well attended, professional and excellent for networking.



SUSTAINABILITY WEEK

Three days of seminars on green building, energy, waste and responsible tourism. We were involved in the responsible tourism talks and exhaustive think tank on the collaboration of groups with similar missions - lots of work to be done.



GREEN HOME EXPO

We represented our subscribers on our stand for the duration of Sustainability Week which included Alive2Green's weekend Green Home expo and organic food market.

SLOW FOOD

The Dutch Slow Food Chapter organised a fascinating seminar on the future of food at the new Chef School in Maboneng. Much excellent debate on food security, organic farming, genetic modification of food and some great news from Caroline from Braeside Butchery who is helping Government set the standards for free range, growth hormone and anti-biotic free livestock. We learned the differences between organic, free range, grass fed, veld raised, cage free, etc.



We also visited Wicked Food Farm where Brian raises the happiest pigs you have ever seen, all roaming around in huge camps and doing the work of tractors and fertilizers for his rotating organic veggie crop fields.

NEW WEBSITE

Our work has evolved into areas and services we never dreamt of and the websites need to be updated to include it all.

Our Punctilious Peeps in the Cape - Dorothy, Bill, Sue and Tahnya - have been squirreling through our contact lists and databases - signing up new subscribers, following up subscription renewals (many for 12 consecutive years!) and doing general housekeeping of our databases, ready for the migration to our new website. Me - you - and those who don't know us yet - are extraordinarily blessed to have such amazing people working on our side! Group hug.



New and Repeat Subscribers to our Directories



AC ENVIRONMENTAL PRODUCTS

AC Environmental Products (Pty) Ltd commenced trading in 2008 and offer solutions for "waterless" urinals, grease traps, green cleaning chemicals and an alternative disinfectant / sanitizer to traditional chemicals such as caustic soda, acids, chlorines or QAC based products. The company is focussed on offering the solution - not just a product, their service is very important and they strive to continually improve this aspect, since time is important to everyone. Please call them to arrange for one of their agents to come discuss their service, products and solutions.



AMBIENCE GUEST AMENITIES

Ambience Guest Amenities was set up specifically to meet the needs of small independent hotels, guest houses, lodges and bed & breakfasts. Six years later they have developed & launched the Michelle Kelly™ range of luxury, affordable guest amenities as well as increasing their range of products to meet any of your needs. They are able to retain your individuality by personalising any of their bathroom products. Michelle Kelly™ is guaranteed to enhance any hotel room. Combine this with their exceptional service and quality products, Ambience Guest Amenities can supply you with all your hospitality requirements.



BANYAN BAGS

Banyan Rubber Bags perfected the process of Up-Cycling instead of the recycling of waste products from the rubber industry - using inner-tubes to produce environmentally friendly and daily usable products. Product range includes Laptop bags, table/plate mats, utility bags, handbags, student bags, wallets, conference bags, key holders - or other units available based on design. These are perfect for promotional items, incentive items, client gifts, staff motivation products and more - all carrying prominent branding!



DISPOSABLEWARE

Disposableware SA (Pty) Ltd is an importer, distributor and manufacturer of high quality "disposable" hygiene products for a variety of clients in the hospitality, manufacturing, packaging, pharmaceutical, safety and cleaning industry. With their national distribution footprint they are able to service all their valued customers from their new and improved premises. The new warehouse enables not only the supply but collection of stock. Their core focus is to provide a comprehensive set of solutions for your growing needs on a value of money basis.



EASY CHEM CLEANING SUPPLIES

Easy Chem supply a full range of your day to day household products which can be found at all supermarkets as well as the more specialised industrial products to clean workshops, the motor industry, hotels, shopping centres, casinos and newly developed complexes. They also supply a full range of hygiene equipment, services and eco-friendly products. Their cleaning service offers careful selection of experienced staff to factories and offices with daily on-site supervision and immediate response to their client.



ECOPACK

EcoPack provides the highest quality eco-friendly packaging and food service disposables on the market today. Their products are made from renewable, plant-based resources and are 100% compostable and biodegradable. Their clear products are manufactured from Ingeo™ PLA (polylactic acid), a polymer derived from corn starch. Their coffee cups are made with paper sourced from managed plantations, which is lined with a thin layer of PLA, to prevent them from leaking. Their Bagasse products are made from sugarcane (a waste product of the sugar industry) and are a viable alternative to Polystyrene. EcoPack offers environmentally-friendly alternative to everyday single-use packaging, from food and events packaging to recycled cartons and hemp twines.



GEOCHEM

Geochem (Pty) Ltd is a specialist producer of cleaning detergents, corrosion inhibitors, disinfectants, marine chemicals, construction chemicals, construction admixtures, aerosols, and maintenance chemicals. Their range includes products developed specifically for Hospitality, Contract Cleaning, Industrial, Food Processing and Healthcare use. They undertake to provide prompt deliveries and regular service calls and are available around the clock should you need any assistance with chemicals and cleaning applications of any nature.





GREEN STATIONERY

The leading supplier of eco-friendly stationery in South Africa. Without increasing your costs, their product range has been carefully selected to help you replace current, often environmentally unfriendly, stationery items at about the same levels of price. Learn more about what you can do for the planet through recycle, reuse, reduce and respect.



GROUTREPAIR

Quick and easy to apply, this highly effective, eco-friendly grout colourant and sealing treatment means no more unsightly, mouldy, unhygienic tiled areas. Available in various colours, our solvent free and low odour product is perfect for application in Hotels, Hospitals, Food Processing plants, Ablution Facilities, Schools or any Household.



GUEST SOAPIES

Guest Soapies was established in 2003 to satisfy the need for high quality & readily available guest amenity products, not only in bulk, but also in smaller quantities. They supply distinctive guest amenities, that they believe are not only of the highest quality, but also affordable. All of their products are completely customisable to meet your unique requirements.



HARLEQUIN PAINTS

Harlequin Paints manufactures only water based products, and is the first company in South Africa to produce a range of solvent free paints. They also manufacture paint technique products, varnishes for furniture and floors, wood stains, custom made colour ranges for individual companies and scenic paint for the film industry.



HILLCREST BERRY ORCHARDS

Hillcrest Berry Orchards - Quality is the hallmark of this family business with a reputation for attention to detail, innovative ideas and exceptional service. Hillcrest Berries Orchards offer a vast range of berries from strawberries, raspberries, blackberries, tayberries, Cape Gooseberries and blueberries. Hillcrest Berry Orchards have long been preferred suppliers of superior jams and condiments to the hospitality industry. These are packaged in small or large bottles; with or without stands and hotel logos printed on the lids if required. View their website for a full range of frozen berries, jams, dessert toppings, relishes, jellies, berry vinegars, liquored berries and gifts.



IRONWOOD CREATIONS

Ironwood Creations, originally designed bathroom accessories, basins, mixers, door furniture and mirrors made from sand-cast recycled aluminium to create an original and exciting new finish. The finish has a low sheen and is organic in texture rather than shiny hi-tech. The huge range and variety of products available has been carefully designed to cater for all the decor needs of those who are artistically inspired to create natural and organic harmonious interiors. Ideal for hotels, lodges and guest houses, the aluminium is rust-resistant and low maintenance. Items can be custom designed to suit the theme of a lodge or hotel.



JACQUES JANSSENS

The company has manufactured and supplied BATHROBES to 3 & 5 star hotels, Guest Houses, Health Spas, Game Lodges as well as the Retail Trade for the past 20 years. They use 2 different weights of Towelling and the best quality Waffle, as well as Linen/Cotton, fabrics. They can also adapt the product to your requirements, such as embroidering logos, inserting matching or corporate colour cord-piping, etc.



LAUNDRESSE CLOTHING STEAMER

The Laundresse Clothing Steamer is designed to quickly and easily remove wrinkles from your clothing. Perfect for use in hotel bedrooms as well as domestic households, this clothes steamer is revolutionary in its ergonomic 21st century design. The wall mount ensures convenient and easy steaming in only 10 seconds! No longer do you need to use a steam iron, heat press or steam press. Once this light & easy clothes steamer is installed wrinkle free clothing is just a press of a button away!



NEFERTITI DESIGNS

With a passion for design, proportion and style, Nefertiti Designs specialises in custom designing and manufacturing classical and contemporary hand-carved wooden furniture. Offering individually tailored solutions in the hospitality, retail, residential and corporate sectors, Nefertiti Designs pride themselves on their excellent client service and acute professionalism. With many years of industry experience, Nefertiti Designs also offers a full turn-key design and décor service.



NGWENYA GLASS

100% RECYCLED GLASSWARE - The magical art of glassblowing with each item handmade from 100% recycled glass! Their range of tableware, drinking glasses, vases, jugs and ornamental African animals, are all handmade from recycled glass - mainly old cool drink bottles, and each and every piece is totally handmade and mouth blown.





POWERPLASTICS POOL COVERS



From the smallest Jacuzzi to an Olympic sized swimming pool, from a leaf catcher to a Starline Roldeck automatic pool cover, from a solid cover to the new Safety Cover, PowerPlastics Pool Covers offers unique, quality solutions. The thermal range has recently been upgraded to GeoBubble, a new high performance thermal material, for even greater savings. Use Sol+Guard to raise temperatures by 80C and EnergyGuard to reduce power consumption by 50%. Also an excellent winter maintenance solution.



PRINTWILD



PrintWild takes your favourite image and turns it into a wide format canvas or glossy print. PrintWild uses only the highest quality machine, ink and paper to produce exceptional canvas prints and glossy prints in full colour, sepia or black & white. The output quality is second to none and the canvas print or lustre print is guaranteed not to fade in 75 years. They will arrange delivery of your canvas print or glossy print to anywhere in South Africa.



ROGER FAWCETT / HEATPUMPSA



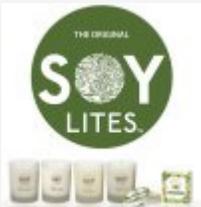
HeatpumpSA has 12 years' experience distributing and installing energy saving Heat pumps in Southern Africa having completed many Commercial Heat pump installations as well as hundreds of smaller domestic installations. They have just launched the only "Invertor commercial Heat pump range" in South Africa, giving their clients the edge with a further 20% energy savings on an already impressive 65% saving on our clients rising water heating monthly Eskom electricity bills.



SILVER SIGNATURE



Customer satisfaction, price and product quality is Silver Signature's competitive advantage - our customers are our biggest asset. The business is dedicated to supply and distribute high quality products to the hospitality industry. The product range consists of the best choice in toiletries, amenities, beverages and cleaning materials directly delivered to the establishments, which will include everything from small B&B's to Hotels and Resorts. They also have an extensive range of GREEN PRODUCTS to choose from, helping conserve the environment.



SOY LITES



Soy Lites, South Africa's pioneers in locally made soy candles pride themselves in offering the best quality aromatherapy soy candles and other soy based body products. Soy Lites Eco Candles are non-toxic, long burnnig and environmentally friendly. They provide eco-chic ambience and aromatherapy benefits in an array of settings. The warm oil can be used on the skin as a nourishing skin lotion and as massage oil in spa treatments. Custom branding available and candles can be made according to your specification.



TABLETOPS FURNITURE



Tabletops Furniture Pty Ltd has focused on developing strong relationships with carefully selected manufacturers of chairs, barstools and tables whose products have a proven track record in the international contract, hospitality and office furniture arena. This enables them to provide their customers access to high quality but well priced table and seating ranges, coupled with an excellent purchase experience and unrivalled after sales service.



VERTICAL VEG



Vertical Veg (Pty) Ltd is a new, Cape Town-based SME, specialising in providing vertical gardens of herbs and vegetables. Their woman director has over 20 years of experience in the field of food growing and herbs in particular. They aim to facilitate the experience of being as self - sufficient as possible, getting back to being in touch with nature and the joy of eating healthy, home-grown food.



VINNY'S TEA-HOUSE AGENTS



Refreshing, healthy and caffeine-free, this Chai Latte can be enjoyed hot as a latte by simply adding hot water - plus extra milk and sugar as required. It is also delicious as a milkshake made with milk and a scoop of ice-cream, and mixed in a milkshake blender. See their listing for the range of spiced flavours available.



WASTE2WOW



Ever wondered what happens to billboards after they've been taken down? Wonder no more & Little Green Number turns recycled billboards into quality products. All kinds of things: Laptop bags, conference bags and folders, hand bags, weber covers, you name it they do it. Each bag is funky, sexy and unique - a "Little Green Number". What's more, the products are made by Waste2Wow, a job creation project based in Gauteng. So not only do you make a statement with your Little Green Number, but by purchasing it you help create jobs AND save the planet.

FACEBLOCKS: Print Your Social Media Images

PrintWild has just launched a brand new trendy print product ---> Faceblocks!

These are your favourite Facebook, Instagrammed or other social media images each printed on 150mm x 150mm wooden boards, finished with a protective coating. They look awesome mounted one next to the other in any formation on your wall. You could win a set of 6 Faceblock prints with your best social images printed on them. All you have to do is enter your favourite, fun social media images into this competition. A panel of PrintWild judges will select the winner and the announcement will be made after the competition closes on the 23rd of August 2013.

[Click here to read more about Faceblocks](#)

[Click here to enter the Faceblocks Photo Contest](#)



Trivia - Complete and utter Trivia

Sustainable Family



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Eco Events & Conferences Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking: Ask Lorraine to come and address you, your team or your community. Lorraine has become a popular motivational speaker on sustainable and responsible hospitality and family lifestyle. She has been invited to speak at international conferences, seminars, exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on Green Procurement in partnership with Eskom who promote their rebate and incentive schemes. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

For more information please visit www.hotelstuff.co.za and www.greenstuff.co.za;
drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.

Our Awards

2011 Winner EXSA
Best Green Indoor Pavilion
Hostex Johannesburg



2011 Winner
Imvelo Responsible Tourism
Chairman's Award



2010 Winner
Best Overall Stand
Decorex Johannesburg



2010 Winner
Excellence award
Decorex Cape Town

